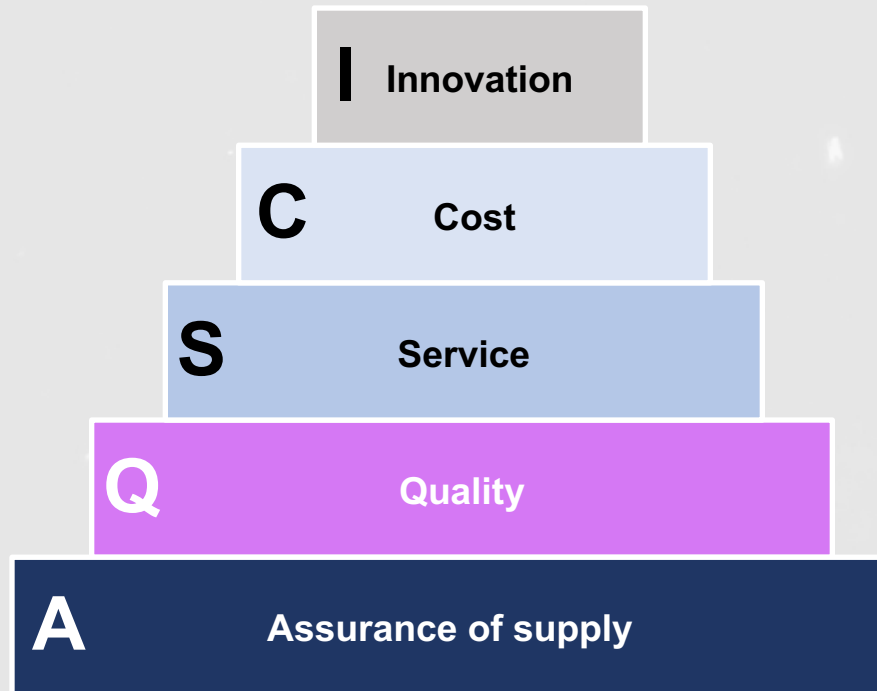




What is Our Priority/Criteria?



| Example 1 "Packaging" |
|--------------------------|
| 15% |
| 25% |
| 15% |
| 25% |
| 20% |

| Example 2 "Indirect" |
|-------------------------|
| 5% |
| 30% |
| 15% |
| 25% |
| 25% |

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- Scoring depends on several factors such as; product category, market dynamics and sourcing approach.
- Scoring should be decided and agreed among cross functional team includes all involved stakeholders.