



Source 2 Pay Process

- Supplier Selection
- Negotiation
- Signature and Approvals
- Contract life cycle management

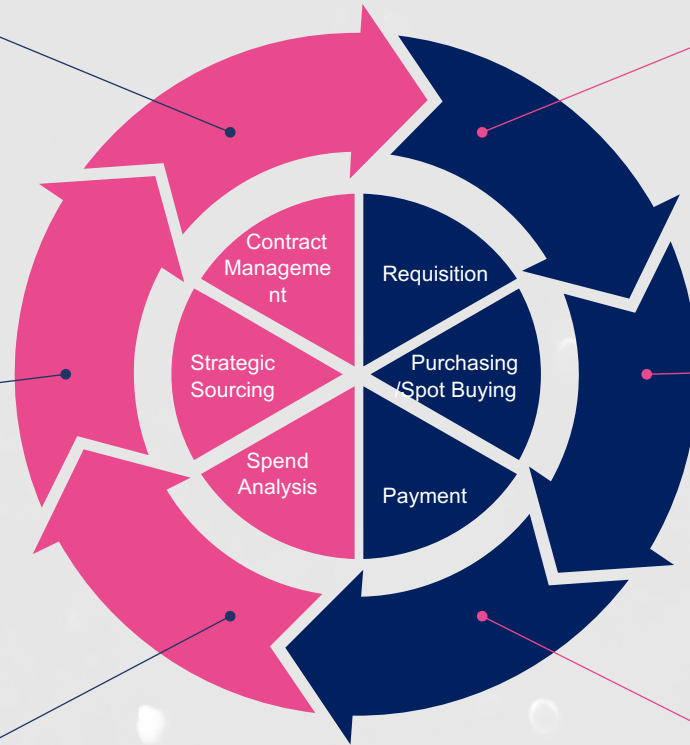
- Catalog Search or Define Need
- PR Creation
- PR Approvals

- Identify Scope
- Identify Strategy
- Run Sourcing Event
- Strategy Evaluation

- PO Issuance
- Delivery/GR
- Supplier Performance/Evaluation

- Data Gathering
- Data Analyzing
- Define Demand

- Invoice Receipt
- Invoice Approval
- Payment and VMD Update



- Procurement Benchmarking
- Opportunity Identification
- Category Planning
- Technology/Solutions Enablement

